

XSPONSE PARTNER PROGRAM



Mission

At XSponse, we believe in empowering our partners through innovation, knowledge, and collaboration. Our Partner Program is designed to offer an exclusive community of top-tier integrators and resellers the tools and resources needed to accelerate success in today's security landscape. Together, we're creating a future where AI-driven security solutions deliver exceptional value.

Exclusive Benefits

As a member of the XSponse Partner Program, you will unlock a full suite of exclusive services designed to boost your success. Enjoy discounts on training, onboard and ongoing sales and technical training, installation assistance, and remote system configuration support. You will also benefit from inside sales assistance, discounted office demo gear, and co-branded marketing materials. Gain visibility through our partner locator, receive priority bid desk assistance, and flexible payment options to suit your business needs. Additionally, you will have access to qualified leads, regional sponsorships, and project registration for added protection.

Stay ahead with VIP training support, quarterly business reviews, technical support reviews, and regular "What's New" webinars. As a valued partner, you will influence product development through our Channel Partner Council and participate in partner roadshows, joint webinars, and our Revenue Accelerator Program. Plus, take advantage of complimentary after-hours technical support and earn technical certifications to bolster your team's capabilities.

Discount Tiers

Our Partner Program offers a tiered discount system to reward your growth:



Authorized



Advanced



Premier



National

Contact Us for More Details!

Reach out to learn more about these exclusive opportunities and how XSponse's Partner Program can accelerate your business success.

SPONSE | **PARTNER PROGRAM**

	Authorized	Advanced	Premier	National
				
Onboarding Training	✓	✓	✓	✓
Ongoing Sales Training	✓	✓	✓	✓
Technical Certification	✓	✓	✓	✓
Discounted Demo Systems	✓	✓	✓	✓
Project Registration	✓	✓	✓	✓
Quarterly Business Review	✓	✓	✓	✓
Installation Assistance	✓	✓	✓	✓
Remote System Configuration Assistance	✓	✓	✓	✓
Inside Sales Remote Assistance	✓	✓	✓	✓
Co Branded Marketing Materials	✓	✓	✓	✓
Joint Webinar Presentations	✓	✓	✓	✓
Leads	✓	✓	✓	✓
Quarterly Technical Support Reviews	✓	✓	✓	✓
VIP Technical Support		✓	✓	✓
Partner Roadshows		✓	✓	✓
Quarterly Webinars - What's new at XSponse		✓	✓	✓
Complimentary After-Hours Technical Resource		✓	✓	✓
Regional Sponsorships		✓	✓	✓
Priority Bid Desk Assistance		✓	✓	✓
Channel Partner Council			✓	✓
Flexible Payment Options - Job by Job Basis			✓	✓
Revenue Accelerator Program			✓	✓

